

Campaign Director

Domestic Violence Shelter and Services, Inc. seeks a passionate and accomplished professional experienced in capital campaign and/or major gift fundraising. As an active frontline fundraiser, you will be responsible for engaging and interacting with a diverse group of individuals, corporations, foundations, and other funders. Hourly contracted position (1099/non-employee) through June 2022 with opportunity to work remotely. Possible opportunity for hire (July 2022).

Candidate will help drive the success of our upcoming Capital Campaign to raise funds to renovate our new shelter. Reporting to the Director of Operations and Development, the Campaign Director will work closely with the Executive Director, Board members, and Campaign Committee.

RESPONSIBILITIES & SKILLS

Development/Fundraising

- Work with staff and volunteer team to identify prospective donors and create cultivation plans and strategies.
- Support direct engagement with high-level donors, partners, and volunteers.
- Conduct donor visits, create, and present gift proposals, cultivate relationships, and close donor gifts.
- Plan and work with staff and volunteers to conduct donor cultivation and education events.
- Assist in supporting campaign volunteers and Campaign Committee.

Communications:

- Convey mission, vision, and programs of the organization to others in a compassionate way.
- Ensure donor acknowledgement, stewardship and public recognition is timely and appropriate.
- Assist with printed materials (Thank You letters, proposals, direct mail solicitations, etc.) and electronic communications (social media posts, email blasts).
- Represent the agency at community events and public speaking engagements.

Collaboration:

- Must possess an energetic work style-driven with a positive attitude that energizes others.
- Establish, cultivate, and manage relationships with volunteers, peers, and community partners.
- Ability to work both independently without close oversight, and collaboratively with team.

Other Duties:

- Maintain records of activities, prospect management, and solicitations to report to staff and committee.
- Support the Director of Ops/Dev across fundraising initiatives and efforts as requested.

To apply, please download application from www.domesticviolence-wilm.org. Submit along with brief cover letter and resume. Position will remain open until filled. Contractor rate based on experience.

Mail:

Domestic Violence Shelter and Services, Inc.
Attn: Director of Operations
PO Box 1555
Wilmington, NC 28402

Email:
info@domesticviolence-wilm.org

No phone calls, walk-ins, or faxes please. EOE